

TSMC (2330 TT/TSM US, BUY) **Advanced Manufacturing Sector** Oct 3, 2024

## **TSMC (2330 TT/TSM US)** The Leader of Fab Foundry with **Unrivaled Edge in High-End Chips**

- TSMC has shown steady growth with short-term performance accelerating
- The Company distinguishes itself from the competition through its technology leadership, manufacturing excellence, and customer trust
- Artificial intelligence (AI) is likely to be the main theme of future technological development. We expect the Company to become one of the biggest beneficiaries of the AI wave
- Initiate with BUY; our TP implies a 2024E-26E P/E of 31.4x/25.0x/20.4x

TSMC pioneered the pure-play foundry business model with an exclusive focus on manufacturing its customers' products. TSMC's foundry business model has led to the rise of the global fabless industry and, since its inception, TSMC has been one of the world-leading semiconductor foundries.

TSMC attributes its success to technological leadership, manufacturing excellence, and strong customer relationships. It leads in developing advanced process technologies like 7nm, 5nm, and 3nm, crucial for high-performance, energy-efficient chips. TSMC's manufacturing precision ensures high quality and yield, allowing rapid scaling without quality compromise. Strong partnerships with key tech firms like Apple, AMD, and NVIDIA, based on trust and reliability, further cement TSMC's position as a top semiconductor foundry.

Al is likely to be the main theme of future technological development. The Key data explosion of AI applications and demand has significantly driven the need for high-performance chips. We expect the Company to become one of the biggest beneficiaries of the AI wave.

Initiate with BUY, TP at US \$207.80/NT\$ 1330. We provide investment recommendations based on P/E valuations. We forecast the Company's 2024E-26E net profit to be NT\$ 1,098bn / NT\$ 1,381bn/ NT\$ 1,692bn, respectively. Our TP corresponds to a 2024E-26E P/E of 31.4x/25.0x/20.4x and a 2024E P/B of 8.4x.

Risk factors: 1) Geopolitical risk; 2) Demand risk; 3) Competition risk; 4) The ADR's price premium fluctuates.

| Results and Valuation               |        |        |        |        |        |
|-------------------------------------|--------|--------|--------|--------|--------|
| As of Dec 31                        | 2022A  | 2023A  | 2024E  | 2025E  | 2026E  |
| Revenue (NT\$ bn)                   | 2,264  | 2,162  | 2,798  | 3,474  | 4,254  |
| Chg (YoY %)                         | 42.6   | (4.5)  | 29.5   | 24.1   | 22.5   |
| Net Profit – to shareholders of the | 1,017  | 838    | 1,098  | 1,381  | 1,692  |
| Company ( NT\$ bn )                 |        |        |        |        |        |
| Change (%,YoY)                      | 70.4   | (17.5) | 30.9   | 25.8   | 22.6   |
| Basic EPS ( NT\$)                   | 39.20  | 32.34  | 42.34  | 53.25  | 65.26  |
| Change (YoY %)                      | 70.4   | (17.5) | 30.9   | 25.8   | 22.6   |
| P/E(x)(TW)                          | 24.8   | 30.1   | 23.0   | 18.3   | 14.9   |
| BVPS ( NT\$)                        | 113.60 | 133.40 | 159.24 | 190.49 | 229.75 |
| P/B(x)(TW)                          | 8.6    | 7.3    | 6.1    | 5.1    | 4.2    |
| ROAE (%)                            | 39.8   | 26.2   | 28.9   | 30.5   | 31.1   |
| ROAA (%)                            | 23.6   | 16.2   | 18.8   | 20.8   | 22.4   |

Note: US\$/NT\$=32.0

Source(s): The Company, ABCI Securities estimates

## **Company Report** Initiation Oct 3, 2024

Rating (TW): BUY TP (TW): NT\$ 1330 Rating(ADR): BUY TP(ADR): US\$ 207.80

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| Share price (ADR/TW)    | US\$175.80/      |
|-------------------------|------------------|
|                         | NT\$972          |
| 52WK H/L (ADR)          | US\$193.47/84.95 |
| 52WK H/L (TW)           | NT\$1080/519     |
| Est. share price return | 18 2%/36 8%      |
| (ADR/TW)                | 10.2 /0/ 30.0 /0 |
| Est. dividend yield     | 1 60/ /1 70/     |
| (ADR/TW)                | 1.370/1.770      |
| Est. total returns      | 10 7%/38 5%      |
| (ADR/TW)                | 19.7 /0/30.3 /0  |
| Previous rating&TP      | N/A              |
| Previous report date    | N/A              |
|                         |                  |

Source(s): Bloomberg, ABCI Securities estimates

| -                         |         |
|---------------------------|---------|
| Shares outstanding (mn)   | 25,932  |
| /lkt cap (US\$ mn)        | 911.8   |
| 3-mth ADT (US\$ mn) (ADR) | 2,794.0 |
| 3-mth ADT (NT\$ bn) (TW)  | 44.8    |
| Major shareholders (%)    |         |
| National Development Fund |         |
| Executive Yuan            | 6.4     |
|                           |         |

Source(s): Bloomberg, the Company, ABCI Securities

#### Price performance (%)

| -            |                   |           |
|--------------|-------------------|-----------|
|              | Absolute          | Relative* |
| 1-mth        | 2.5               | 1.8       |
| 3-mth        | 1.3               | 3.4       |
| 6-mth        | 82.4              | 47.1      |
| Note: relati | ive to TWSE Index |           |

Source(s): Bloomberg, ABCI Securities 1-yr price performance



Source(s):Bloomberg, ABCI Securities Note: 1) Market data as of Oct 2, 2024

2) US\$/NT\$=32.0

3) US share price & TP are on per-ADS basis; 1 ADR = 5 common shares.



### **Core assumptions and valuation**

#### High revenue growth boosted by emergence of generative AI

The Company's business includes IC wafer foundry and others. The Company pioneered the pure-play foundry business model with an exclusive focus on manufacturing IC products. IC wafer accounts for nearly 90% of the Company's total revenue. TSMC's continuous breakthroughs in the field of technology have led it to achieve a near-monopoly in the chip foundry industry in recent years. The demand for high-performance computing chips driven by the wave of AI has become the biggest contributor to the Company's revenue growth. We expect the development of generative AI to continue driving investment from tech giants in related fields, and the Company will continue to benefit from this trend. We expect that the Company's revenue will maintain a high growth rate, with gross margins remaining at a high level.

We expect revenue to increase 29.5% YoY in 2024E. We forecast TSMC's revenue in 2024E-26E to be NT\$ 2,798bn/ NT\$ 3,474 bn / NT\$ 4,254bn, with YoY growth rates of 29.5%/ 24.1%/ 22.5%. We forecast 2024E-26E gross margins to be 54.0%/56.0%/56.5%, respectively.

| Exhibit 1. Cole assumption   | 15    |       |       |       |       |
|------------------------------|-------|-------|-------|-------|-------|
|                              | 2022A | 2023A | 2024F | 2025F | 2026F |
| Revenue divided by type of   |       |       |       |       |       |
| goods or services (NT\$ bn)  |       |       |       |       |       |
| IC wafer                     | 1,992 | 1,883 | 2,485 | 3,125 | 3,857 |
| Others                       | 272   | 279   | 314   | 349   | 398   |
| Total                        | 2,264 | 2,162 | 2,798 | 3,474 | 4,254 |
| Gross profit margin(%)       | 59.6  | 54.4  | 54.0  | 56.0  | 56.5  |
| Key financial data (NT\$ bn) |       |       |       |       |       |
| Revenue                      | 2,264 | 2,162 | 2,798 | 3,474 | 4,254 |
| Gross profit                 | 1,348 | 1,175 | 1,512 | 1,946 | 2,404 |
| EBIT                         | 1,156 | 991   | 1,283 | 1,612 | 1,980 |
| Shareholder's profit         | 1,017 | 838   | 1,098 | 1,381 | 1,692 |
| Basic EPS (NT\$)             | 39.20 | 32.34 | 42.34 | 53.25 | 65.26 |

#### **Exhibit 1: Core assumptions**

Source(s): The Company, ABCI Securities

#### Initiate with BUY; TP at US\$ 207.80/NT\$ 1330.00

Due to the highly cyclical nature of the chip foundry industry, we prefer to use the P/E valuation method over the DCF valuation method. We forecast that the shareholders' profit of the Company in 2024E-26E to be NT\$ 1,098bn / NT\$ 1,381bn/ NT\$ 1,692bn, respectively. Current price of NT\$ 972 as of Oct 2 represents 23.0x/18.3x/14.9x 2024E-26E P/E and 6.1x 2024E P/B.

**P/E valuation:** The simple average industry is 33.4x 2024E P/E as of Oct 1. Based on our estimates, the Company's 2024E net profit will increase significantly due to an increase in revenue driven by strong demand for high-performance computing chips. We expect the development of generative AI may continue to boost the Company's performance in 2025 and 2026. Applying 25.0X 2025E P/E, we conclude that its valuation is NT\$ 1330.00. One ADR of TSMC on the US market represents to 5 common shares, and we expect the exchange rate of US\$/NT\$ to be 32.0. Therefore, our TP for TSMC-ADR (TSM US) is US\$ 207.80. Recommend BUY. Our TP corresponds to a 2024E-26E P/E of 31.4x/25.0x/20.4x and a 2024E P/B of 8.4x.



#### Exhibit 2: Peer comparison

| Company                    | Stock        | Currency | Last    | Market<br>Cap | PE    | (fisca | al yea      | ar)      | PE  | 3 (fisc | al yea | ar)  | ROE<br>(%) | D/Y<br>_(%) |
|----------------------------|--------------|----------|---------|---------------|-------|--------|-------------|----------|-----|---------|--------|------|------------|-------------|
|                            | Code         |          | Price   | (HK\$ mn)     | 23A   | 24F    | 25F         | 26F      | 23A | 24F     | 25F    | 26F  | 24F        | 24F         |
| <b>Global Listed Peers</b> |              |          |         |               |       |        |             |          |     |         |        |      |            |             |
| Taiwan                     |              |          |         |               |       |        |             |          |     |         |        |      |            |             |
| Semiconductor              | 2330 TT      | TWD      | 972.000 | 6,143,791     | 30.1  | 23.1   | 18.1        | 15.2     | 7.3 | 5.9     | 4.8    | 3.9  | 28.2       | 1.5         |
| Manufac                    |              |          |         |               |       |        |             |          |     |         |        |      |            |             |
| Semiconductor              | 0.001 LLK    | חאח      | 20.850  | 265 694       | 24.2  | 22 G   | <u>-</u>    | 10.4     | 1 1 | 1.0     | 1.0    | 1.0  | 2.0        | 0.0         |
| Manufacturing              | 901 H K      | TIND     | 20.050  | 205,004       | 24.2  | 55.0   | 23.1        | 19.4     | 1.1 | 1.0     | 1.0    | 1.0  | 2.9        | 0.0         |
| Hua Hong                   | 1247 ЦК      | חאח      | 20.000  | 16 275        | 1/1   | 12.2   | 21 /        | 15.0     | 07  | 07      | 07     | 0.6  | 1.6        | 0.0         |
| Semiconductor Ltd          | 1347 111     | HKD      | 20.900  | 40,375        | 14.1  | 43.3   | 5.5 21.4    | 1.4 15.5 | 0.7 | 0.7     | 0.7    | 0.0  | 1.0        | 0.0         |
| United                     | 2202 TT      |          | 53 700  | 162 081       | 10.0  | 12.0   | 11 1        | 10.0     | 10  | 1 0     | 17     | 16   | 145        | 53          |
| Microelectronics Corp      | 2303 11      | IVVD     | 55.700  | 105,901       | 10.9  | 12.9   | 11.1        | 10.0     | 1.9 | 1.0     | 1.7    | 1.0  | 14.5       | 5.5         |
| Globalfoundries Inc        | GFS US       | USD      | 38.560  | 166,354       | 20.8  | 29.6   | 21.4        | 14.3     | 1.9 | 1.9     | 1.7    | 1.5  | 6.4        | 0.0         |
| Tower Semiconductor        | TSEM         |          | 43 080  | 37 161        | 0.2   | 20.8   | 195         | 16.9     | 2.0 | n 0     | n 0    | n 0  | <b>n</b> 0 | n 0         |
| Ltd                        | US           | 030      | 43.000  | 57,101        | 9.2   | 20.0   | 10.5        | 10.0     | 2.0 | n.a.    | n.a.   | n.a. | n.a.       | n.a.        |
| China Resources            | 688396       | CNY      | 47 150  | 69 050        | 42 1  | 53.6   | <b>30 3</b> | 33 5     | 29  | 2.8     | 26     | 24   | 5.0        | 03          |
| Microelect-A               | СН           | CIVI     | 47.150  | 03,000        | 42.1  | 55.0   | 55.5        | 55.5     | 2.5 | 2.0     | 2.0    | 2.4  | 5.0        | 0.5         |
| Nexchip                    | 699240       |          |         |               |       |        |             |          |     |         |        |      |            |             |
| Semiconductor              | 000249<br>CU | CNY      | 17.510  | 38,869        | 145.9 | 50.3   | 33.8        | 24.6     | 1.6 | 1.6     | 1.5    | 1.4  | 2.7        | 1.5         |
| Corp-A                     | CIT          |          |         |               |       |        |             |          |     |         |        |      |            |             |
| Simple Average             |              |          |         |               | 37.2  | 33.4   | 23.4        | 18.7     | 2.4 | 2.2     | 2.0    | 1.8  | 8.8        | 1.2         |
| Weighted Average           |              |          |         |               | 29.7  | 24.0   | 18.6        | 15.4     | 6.6 | 5.5     | 4.5    | 3.6  | 25.9       | 1.5         |

Note: The data as of Oct 1, 2024

Source(s): Bloomberg, ABCI Securities

#### Exhibit 3: The Company's forward P/E







Source(s): The Company, ABCI Securities



### TSMC is a leading wafer manufacturer worldwide

#### The first company pioneering the pure-play foundry model

### After nearly 40 years of development, TSMC has become the leading semiconductor foundry

in the world. Established in 1987, TSMC pioneered the pure-play foundry business model with an exclusive focus on manufacturing its customers' products. TSMC's foundry business model has led to the rise of the global fabless industry and since its inception, TSMC has been one of the world-leading semiconductor foundries.



#### Exhibit 5: The Company has several fabs in China

#### Source(s): The Company

#### The Company's main business is IC wafer foundry, with products applied in various sectors.

It provides IC wafer foundry and related services based on multiple technology nodes and different processes. Wafer foundry services account for nearly 90% of the Company's revenue. The chips produced through its foundry services are widely used in HPC, smartphone, IoT, automotive, digital consumer electronics, and others.



# Exhibit 7: The Company's products are used in various industries in 2023





Source(s): The Company, ABCI Securities



Focusing exclusively on wafer foundry services, TSMC has gradually built formidable technological barriers. Unlike the IDM (Integrated Device Manufacturer) model, TSMC's specialization in the foundry business has allowed the Company to enhance its wafer manufacturing capabilities and refine its production processes. Decades of continuous efforts have enabled TSMC to achieve significant breakthroughs in advanced process technologies. In 2018, TSMC became the first to mass-produce 7nm chips, establishing its leadership in advanced nodes. This was followed by the mass production of 5nm chips in 2020 and 3nm chips in 2022, with plans to mass-produce 2nm chips by 2025.

By continuously strengthening its R&D capabilities and optimizing its manufacturing processes, TSMC has pulled ahead of its competitors, achieving an almost monopolistic position in the market for advanced nodes. These technological breakthroughs solidify TSMC's core competitiveness in the global semiconductor manufacturing sector and boost customer confidence, driving the implementation of high-performance computing and AI applications. Looking forward, as the next-gen process nodes enter mass production, TSMC is expected to expand its market share further and maintain its dominant position in the global wafer foundry market.

The Company operates multiple production facilities, primarily focusing on 12-inch and 8-inch wafer production. Currently, it has six 12-inch wafer fabs, six 8-inch wafer fabs, one 6-inch wafer fab, and five advanced back-end fabs, mostly located in Taiwan. TSMC provides customer service through account management and engineering services offices in North America, Europe, Japan, China, and South Korea.

TSMC plans to build new wafer fabs overseas to expand its overseas production capacity. In the US, the Company is making good progress on its fab in Arizona in terms of the fab infrastructure, utilities and equipment installation. The Company is on track for volume production of N4 technology in the 1H25. The Company is also building a 12-inch specialty technology fab in Japan, which is on track for volume production in 4Q24. The Company announced plans to build an automotive and industrial specialty fab in Germany, with construction starting in 4Q24. Ongoing investments in production capacity help the Company meet market demand and diversify geopolitical risks.



Exhibit 8: The Company's fabs worldwide

Source(s): The Company, ABCI Securities



**To maintain its technology leadership, TSMC plans to continue investing heavily in R&D.** While TSMC's 2nm and 14 Angstrom advanced CMOS logic nodes are progressing through the development pipeline, the Company's exploratory R&D work is focused on nodes beyond 14 Angstrom, and on areas such as 3D transistors, new memories and low-R interconnect, to lay a strong foundation to foster the development of innovative technology platforms in the future. TSMC's 3DFabric advanced packaging R&D is developing innovations in subsystem integration to further augment advanced CMOS logic applications. The Company continuously focuses on new specialty technologies such as RF and 3D intelligent sensors for 5G and smart IoT applications.

**TSMC** has a large R&D investment, with R&D expense ratio was 8.4% in 2023. Since 2024, due to the rapid growth of revenue, the R&D expense ratio has declined. We expect TSMC will continue to increase R&D expense in the next few years. However, due to the rapid growth of revenue, we believe the Company's R&D expense ratio may not increase significantly.





Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities

### Exhibit 11: The Company's major future R&D projects

| Project Name                                   | Description  |
|--|--|
| 2nm logic technology platform and applications | 3D CMOS technology platform for SoC                        |
| A14 and beyond logic technology platform and   | 3D CMOS technology platform for SoC                        |
| applications                                   |  |
| 3DIC   | Cost-effective solutions with better form factor and       |
|  | performance for 3DIC integration                           |
| Next-gen lithography                           | Next-gen EUV lithography and related patterning technology |
|  | to extend Moore's Law                                      |
| Long-term research                             | Specialty SoC technology (including new NVM, MEMS, RF,     |
|  | analog) and transistors with 8 to 10 years horizon         |

Source(s): Company, ABCI Securities

#### The Company has shown steady growth with recent performance accelerating

**The Company's revenue has shown steady growth.** The Company achieved a revenue of NT\$ 2,162bn in 2023, a decline of 4.5% from 2022, primarily due to the weak demand of electronic equipment end and supply-chain inventory corrections. Still, 2018-23 revenue CAGR was ~16%, which is sound.



**Strong demand for HPC chips boosted the Company's recent performance.** Generative AI took the world by storm in the past two years, with LLM becoming the fastest-growing consumer application. Generative AI requires high computing power and interconnect bandwidth, which drives increases in semiconductor content. TSMC is a crucial enabler of AI applications. Since 2024, the Company's revenue has shown an accelerating uptrend. In 2Q24, the Company's quarterly revenue reached a record high at NT\$ 674bn, up 29.5% QoQ.





Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities



Source(s): The Company, ABCI Securities

The revenue of advanced nodes accounted for the majority of the Company's total revenue. Leveraging its technology advantages, the Company's production capacity of advanced nodes is in short supply. A large number of tech giants rely on TSMC to manufacture high-performance chips. Its competitors face shortcomings in yield rates, production capacity, and technological capabilities. As a result, TSMC has achieved a dominant position in the lucrative high-performance chip market, which powers its rapid growth.

TSMC's strong technical capabilities and advanced manufacturing processes allow it to quickly generate substantial revenue each time it enters a new process node. For example, in 2022, the Company achieved a breakthrough with 3nm volume production, and by 2Q24, revenue from 3nm accounted for more than 15% of total revenue. The Company expects to achieve volume production of 2nm in 2025, and we expect this process upgrade to continue contributing significantly to TSMC's revenue.



#### Exhibit 15: 5nm accounts for the largest proportion Exhibit 16: Advanced nodes achieved rapid revenue of the Company's revenue in 2Q24 growth YoY 100% 77% 80% 15% 54% 54% 60% 49% 40% 24 44% 36% 20% 36% 0% 359 -20% -19% -40% -29% -33% -33% -60% 1Q22 1Q23 2Q23 3023 4Q23 1Q24 2Q24 4Q22 3nm 10/16nm 5nm20/28nm 7nm40/45nm dv ed n Mature nodes 65nm and above

Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities

**High performance computing (HPC) is the biggest driver of TSMC's revenue growth.** Driven by data explosion and AI application innovation, HPC has become one of the key growth drivers for TSMC's business. In 2Q24, HPC accounted for 52% of the Company's total revenue. As more industries adopt HPC solutions to handle complex workloads, TSMC's ability to deliver high-performance, energy-efficient chips has made it a crucial partner for leading technology companies, fueling the Company's robust revenue expansion.









Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities

**The Company's core market is the US.** TSMC's primary customers are global tech giants such as NVIDIA (NVDA US), Qualcomm (QCOM US), and Apple (AAPL US). As a result, TSMC predominantly serves the North American market, with the US market contributing more than 65% of the company's revenue. Due to the impact of rising US-China competition, TSMC faces restrictions in providing foundry services to Chinese companies. Consequently, the proportion of revenue from the Chinese market has significantly declined since 2021.



#### Exhibit 19: Revenue breakdown by region



#### Exhibit 20: Revenue breakdown by region



Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities

As the company's competitiveness improves, its gross margin has steadily increased. The increase of its gross margin is driven by the Company's leadership in advanced process technologies, such as 5nm and 3nm, which allow it to command premium pricing for its high-performance chips. Additionally, TSMC's focus on operational efficiency and cost control has further contributed to its ability to maintain strong profitability. Besides, the Company has secured long-term contracts with key customers, reinforcing its dominant position in the global semiconductor supply chain and supporting ongoing margin expansion.

**The Company guided its 3Q24 gross margin to increase by 1.3ppt to 54.5% at the midpoint.** The positive guidance is primarily due to the higher overall capacity utilization rate in 3Q24 and better cost improvement effort, including productivity gains, partially offset by continued dilution from N3 ramp-up, N5 to N3 tool conversion costs, and higher electricity prices. The Company continued to forecast a long-term gross margin of 53% and higher is achievable. According to public news, TSMC plans to raise its product prices in 2025. We expect gross margin to continue improving in 2025 on price adjustment.







Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities



**Net profit has declined in 2023 but rebounded significantly in 2Q24.** Due to weak demand and the impact of downstream inventory reduction, the Company's revenue declined in 2023. The sluggish demand also led to lower capacity utilization throughout the year, which weighed on gross margin performance. As a result, the Company's overall net profit decreased in 2023. However, since the beginning of 2024, downstream demand has gradually recovered; along with the strong demand for the Company's advanced nodes products, a significant rebound was seen in 2Q24 net profit. We expect the Company's net profit will continue to grow in the near future.





Source(s): The Company, ABCI Securities

Source(s): The Company, ABCI Securities

#### The Company's competitive strengths

TSMC's leadership position is based on three defining competitive strengths. The Company distinguishes itself from the competition through its technology leadership, manufacturing excellence, and customer trust.

**Firstly, technological leadership is at the core of TSMC's success.** The Company consistently pioneers advanced process technologies, such as 7nm, 5nm, and 3nm nodes, which are critical for producing high-performance and energy-efficient chips. By staying at the forefront of semiconductor innovation, TSMC can meet the ever-growing demand for cutting-edge chips in industries like AI, high-performance computing, and mobile devices.

**Secondly, manufacturing excellence is another crucial factor.** TSMC operates with unparalleled precision and efficiency, boasting high yields and consistent quality across its production lines. This manufacturing prowess enables the Company to scale rapidly and meet global demand without compromising quality. Its ability to manage complex production processes while maintaining cost-effectiveness solidifies its leadership in the semiconductor foundry industry.



#### Exhibit 25: The Company's technology portfolio in 2023



Source(s): The Company, ABCI Securities

Lastly, TSMC's strong customer relationships are pivotal to its competitive advantage. The Company has cultivated long-term partnerships with major technology companies, including Apple, AMD, and NVIDIA. These relationships are built on trust, reliability, and the Company's proven track record of delivering timely leading-edge solutions. As a result, TSMC remains the preferred partner for many of the world's top semiconductor design firms, further strengthening its market position.

Based on its strong competitiveness, TSMC's market share has steadily increased over the past few years. In 2Q24, TSMC's market share reached 62%, significantly ahead of its competitors. We believe TSMC's competitive advantage will not be challenged in the short term.



Source(s): Counterpoint, ABCI Securities

**TSMC continues to extend its lead while competitors fall further behind.** Currently, only Intel and Samsung can produce 7nm process chips, and TSMC remains the sole company capable of mass-producing 3nm chips. By consistently pushing the boundaries of semiconductor technology, TSMC is widening the gap between itself and its competitors. Moore's Law is not yet obsolete, and there is still significant potential for further improvements in chip performance, making it difficult for competitors to close the gap in the near term.



Wafer foundry involves numerous complex steps and requires sophisticated semiconductor equipment. IC manufacturing occurs under highly precise conditions, with processes such as photolithography, etching, and ion implantation repeated dozens or even hundreds of times. This intricate process transfers complex circuit patterns from photomasks to wafers, integrating kilometers of wiring and billions of transistors in an extremely small space.

#### Building new wafer fabs requires massive investments, creating significant financial barriers.

The cost of constructing state-of-the-art semiconductor fabrication facilities is extremely high, requiring billions of dollars in capital expenditures. This substantial financial commitment is a major entry barrier for potential competitors and even existing players, limiting their ability to scale up production and keep pace with TSMC's advancements. According to IBS, as technology nodes continue to shrink, the investment in IC manufacturing equipment has significantly increased. The investment cost for the 5nm technology node can reach several billion US dollars, more than doubling that of the 14nm node and around four times that of the 28nm node.



#### Exhibit 27: Building wafer fabs requires significant investment

Source(s): The Company, ABCI Securities

The process know-how that TSMC has developed over decades is the most significant barrier. TSMC's decades of experience in semiconductor manufacturing have allowed it to accumulate unmatched expertise and technical know-how in advanced processes. This deep knowledge cannot be easily replicated by simply investing in resources or hiring talent, as it is deeply embedded in TSMC's organizational structure, operational processes, and technological innovations, making it a formidable barrier for competitors to overcome.



### A new round of AI wave to boost the semiconductor industry.

# Advancements in intelligence and information technology to drive growth in the semiconductor industry

**From a global perspective, AI will likely be the main theme of future technological development.** Generative AI has already begun to be applied across a wide range of fields. From content creation and design to healthcare and finance, its ability to generate text, images, audio, and even code is transforming industries. In marketing, generative AI is used to create personalized ads and customer experiences, while in entertainment, it's helping to produce music, artwork, and animations. In healthcare, AI models aid drug discovery and medical imaging analysis. As technology advances, we are likely to see even more innovative applications emerge, further integrating generative AI into everyday life and business operations.

The explosion of AI applications and demand has significantly driven the need for high-performance chips. As AI models become more complex and require greater computational power, industries are turning to advanced semiconductor technologies to support machine learning, data processing, and real-time analytics. This surge in demand for high-performance chips is especially evident in sectors like cloud computing, autonomous vehicles, and AI-driven healthcare, where efficient and powerful processing capabilities are critical to meeting the growing needs of AI-driven solutions. Driven by large language models, intelligent driving, and robotics, the demand for advanced process computing chips will remain strong. Leading global chip companies are expected to continue to grow rapidly. According to Market US, the Global AI chip market will reach US\$ 341 bn in 2033, with a CAGR of 31% from 2023-33.



Source(s): Market US, ABCI Securities

The significant upgrade in chip performance has notably stimulated major technology companies' investments in the Al sector. According to NVIDIA, its Al chip computing power has increased 1,000 times over the past eight years. We believe that the competition among tech giants in the Al field is still in its early stages, and these companies will continue to increase their investment in computing power chips to stay competitive.



#### Exhibit 29: NVIDIA's AI chip computing power has increased faster than Moore's law



Source(s): NVIDIA

Driven by global tech giants, global demand for computing power is expected to grow significantly in the future. These tech giants are currently locked in an Al arms race, each striving to outpace the others in developing advanced AI technologies. Since no single company or application has yet achieved a decisive victory in this space, tech giants will continue to invest heavily in AI to secure a leading position. This ongoing competition ensures that AI innovation and development will remain a top priority, further accelerating the demand for advanced computing power and high-performance chips.

Advanced packaging technologies, such as Chip-on-Wafer-on-Substrate (CoWoS), will further improve chip performance and stimulate market demand. By enabling higher levels of integration and better thermal management, CoWoS allows for more efficient and powerful chips essential for high-performance computing, AI, and data processing applications. As these technologies advance, they will play a crucial role in meeting the growing need for faster, more efficient semiconductors, ultimately pushing the semiconductor industry toward new levels of innovation and market expansion.

#### The semiconductor industry is in a cyclical boom

The semiconductor industry is characterized by significant cyclical patterns. Semiconductor sales experience peaks and troughs every few years, with varying intervals between cycles and relatively short durations of downturns. Different types of chips may have varying cycles depending on their application scenarios. Currently, the industry is entering a favorable phase.





#### Exhibit 30: Total sales of semiconductor industry increased sharply in past

While AI is currently the most prominent driver of semiconductor applications, we can not overlook the broader recovery of the semiconductor industry. Beyond AI, other sectors such as automotive, consumer electronics, and industrial automation, are also experiencing renewed demand for semiconductors. The growing need for more sophisticated chips in electric vehicles, 5G devices, and Internet of Things (IoT) applications contributes to this widespread recovery. As global supply chain issues ease and demand rises across multiple industries, the semiconductor sector is poised for robust and sustained growth, with AI being just one of the key catalysts.



Source(s): WSTS, ABCI Securities





Source(s): WSTS, ABCI Securities

Source(s): WSTS, ABCI Securities





Source(s): SIA, ABCI Securities

Source(s): SIA, ABCI Securities

The semiconductor industry is expected to improve in 2024, with sustained growth in demand for high-end chips. According to the World Semiconductor Trade Statistics (WSTS) organization, the global semiconductor market size is projected to increase by 16.0% to US\$ 611.2bn in 2024, and further grow by 12.5% to US\$ 687.4bn in 2025. The Asia-Pacific region remains the largest market by share. Benefiting from the demand for AI computing power, the market size for memory chips is expected to grow rapidly.

In 2024, consumer electronics industry recovers, driving a short-term resurgence in chip demand, indicating a turning point in overall global chip demand. The Chinese market remains a major market for the chip industry, with short-term demand staying robust. Consequently, Chinese semiconductor companies are expected to maintain their growth.

**Driven by the rise of AI, we expect the semiconductor industry's boom cycle to continue.** The rapid expansion of AI applications across various sectors, from cloud computing to autonomous systems, has created an unprecedented demand for high-performance chips, likely sustaining the industry's growth momentum. Beyond AI, advancements in 5G, electric vehicles, and IoT are also driving the need for more advanced semiconductors. As these technologies evolve, they will further fuel demand for cutting-edge chips, supporting long-term growth. Given these factors, we remain optimistic about the semiconductor industry's long-term performance and its capacity to meet future technological demands.



### **Risk factors**

#### **Geopolitical risk**

As competition between the US and China intensifies, TSMC faces increasing geopolitical risks. Due to TSMC's current leadership in the wafer foundry sector, global tech companies are increasingly relying on the Company. TSMC's production capacity has a significant impact on the chip industry. Both the US and China may employ various political measures to protect their domestic enterprises' interests, which could, in turn, affect TSMC's business operations.

#### **Demand risk**

The long-term development of the AI industry depends on sustained AI-related capital expenditure from global tech giants. Although we remain optimistic about the prospects of AI industry, the current low return on AI applications remains a challenge. As a result, there is uncertainty over whether tech giants will continue to increase capital spending in the AI field in the long run. If downstream demand growth slows, it could impact the Company's performance.

### **Competition risk**

TSMC's leadership in the wafer foundry sector is unquestionable. However, many competitors such as Samsung Electronics (SSNGY US), Intel (INTC US) are eager to capture the vast market for advanced node chips. If competitors achieve technological breakthroughs and attain capabilities comparable to TSMC, it could weaken the competitiveness of TSMC's products, potentially impacting its gross margins.

#### The ADR's price premium fluctuates

TSMC is traded on the US market in the form of ADRs, with each ADR representing 5 common shares. Based on the current exchange rate of US\$ to NT\$ at 32.0, the ADR price carries a premium of around 15%. We believe this premium may arise from various reasons such as market liquidity and investor preferences. In the future, the ADR premium could fluctuate significantly, which may negatively affect investors.



### **Financial statements**

| Consolidated income statement                     |         |         |         |         |         |
|---|---------|---------|---------|---------|---------|
| As of Dec 31 (NT\$ bn, except for per share data) | 2022A   | 2023A   | 2024E   | 2025E   | 2026E   |
| Total revenue                                     | 7,273   | 6,322   | 7,844   | 9,167   | 10,197  |
| Cost of sales                                     | (4,512) | (5,104) | (6,535) | (7,624) | (8,235) |
| Gross profit                                      | 2,762   | 1,218   | 1,309   | 1,542   | 1,962   |
| Research and development expense                  | (733)   | (707)   | (846)   | (971)   | (1,059) |
| Administrative and marketing expense              | (34)    | (36)    | (45)    | (52)    | (58)    |
| Other operating income and expense                | 335     | 366     | 425     | 567     | 629     |
| Operating profit                                  | 1,121   | 921     | 1,214   | 1,571   | 1,948   |
| Finance income and costs - net                    | 11      | 48      | 44      | 27      | 24      |
| Others  | 12      | 9       | 11      | (1)     | (8)     |
| Profit before tax                                 | 2,214   | 1,187   | 775     | 984     | 1,041   |
| Income tax  | (16)    | (63)    | (40)    | (37)    | (49)    |
| Profit after tax                                  | 1,017   | 838     | 1,098   | 1,381   | 1,693   |
| Non-controlling interest                          | 0       | (1)     | 0       | · 1     | · 1     |
| Shareholders' profit                              | 1,017   | 838     | 1,098   | 1,381   | 1,692   |
| Basic EPS (NT\$)                                  | 39.20   | 32.34   | 42.34   | 53.25   | 65.26   |

Note: items may not sum up due to rounding Source(s): The Company, ABCI Securities estimates

| Consolidated balance sheet                        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|
| As of Dec 31 (NT\$ bn, except for per share data) | 2022A  | 2023A  | 2024E  | 2025E  | 2026E  |
| Property, plant and equipment                     | 2,694  | 3,064  | 3,454  | 3,879  | 4,274  |
| Right-of-use assets                               | 42     | 40     | 43     | 47     | 52     |
| Intangible assets                                 | 26     | 23     | 24     | 26     | 27     |
| Others  | 150    | 211    | 227    | 246    | 266    |
| Total non-current assets                          | 2,912  | 3,338  | 3,748  | 4,197  | 4,619  |
| Cash & cash equivalents                           | 1,343  | 1,465  | 1,735  | 1,943  | 2,426  |
| Inventories                                       | 221    | 251    | 299    | 349    | 409    |
| Trade and other receivables                       | 230    | 201    | 255    | 332    | 376    |
| Others  | 259    | 276    | 261    | 284    | 312    |
| Total current assets                              | 2,053  | 2,194  | 2,550  | 2,908  | 3,523  |
| Total assets                                      | 4,965  | 5,532  | 6,297  | 7,106  | 8,143  |
| Trade and other payables                          | 55     | 56     | 75     | 81     | 79     |
| Borrowings  | 19     | 9      | 9      | 9      | 9      |
| Other payables                                    | 515    | 474    | 502    | 452    | 412    |
| Others  | 355    | 375    | 397    | 417    | 437    |
| Total current liabilities                         | 944    | 914    | 983    | 958    | 937    |
| Current assets less current liabilities           | 1,109  | 1,280  | 1,566  | 1,950  | 2,586  |
| Total assets less current liabilities             | 4,021  | 4,619  | 5,314  | 6,147  | 7,205  |
| Bonds payable                                     | 834    | 914    | 941    | 970    | 999    |
| Others  | 226    | 222    | 219    | 213    | 223    |
| Total non-current liabilities                     | 1,060  | 1,136  | 1,160  | 1,182  | 1,221  |
| Total liabilities                                 | 2,004  | 2,049  | 2,144  | 2,141  | 2,159  |
| Total shareholders' equity                        | 2,946  | 3,459  | 4,129  | 4,939  | 5,957  |
| Minority interest                                 | 15     | 24     | 25     | 25     | 26     |
| Total equity                                      | 2,960  | 3,483  | 4,154  | 4,965  | 5,984  |
| Total liabilities and equity                      | 43,808 | 47,787 | 50,160 | 52,996 | 55,054 |

Note: items may not sum up due to rounding Source(s): The Company, ABCI Securities estimates



#### Consolidated cash flow statement

| As of Dec 31 (NT\$ bn, except for per share data) | 2022A   | 2023A | 2024E     | 2025E     | 2026E     |
|---|---------|-------|-----------|-----------|-----------|
| Operating activities                              |         |       |           |           |           |
| PBT   | 1,144   | 979   | 1,098     | 1,381     | 1,693     |
| DD&A  | 428     | 523   | 733       | 909       | 1,144     |
| Working capital changes                           | 123     | (57)  | (68)      | (111)     | (74)      |
| Income tax and interest paid                      | (87)    | (160) | (86)      | (189)     | (219)     |
| Others  | 2       | (43)  | (33)      | (50)      | (45)      |
| Cash from operating activities                    | 1,611   | 1,242 | 1,643     | 1,941     | 2,498     |
| Investing activities                              |         |       |           |           |           |
| Durchase of DD8 E                                 | (1.092) | (050) | (1 1 2 9) | (1 2 / 2) | (1 5 4 0) |
|   | (1,003) | (950) | (1,120)   | (1,343)   | (1,549)   |
| Cash from investing activities                    | (108)   | (906) | (1 115)   | (20)      | (1 579)   |
| oush nom investing dervices                       | (1,131) | (300) | (1,110)   | (1,070)   | (1,070)   |
| Financing activities                              |         |       |           |           |           |
| Net change in borrowings                          | 86      | 114   | 27        | 28        | 29        |
| Dividends paid                                    | (285)   | (292) | (332)     | (417)     | (488)     |
| Others  | (1)     | (27)  | 46        | 26        | 23        |
| Cash from financing activities                    | (200)   | (205) | (259)     | (363)     | (436)     |
| Not changes in cash                               | 210     | 131   | 270       | 208       | 484       |
| Effect of FX rate changes                         | 58      | (8)   | 270       | 200       | 404       |
| Cash at beginning of year                         | 1 065   | 1 343 | 1 465     | 1 735     | 1 943     |
| Cash at end of year                               | 1 343   | 1 465 | 1 735     | 1 943     | 2 426     |
|   | .,040   | 1,400 | .,700     | 1,040     | 2,420     |

Note: items may not sum up due to rounding Source(s): The Company, ABCI Securities estimates

Key operating and financial ratios

| As of Dec 31                       | 2022A | 2023A | 2024E | 2025E | 2026E |
|------------------------------------|-------|-------|-------|-------|-------|
| Gross margin (%)                   | 59.6  | 54.4  | 54.0  | 56.0  | 56.5  |
| Operating margin (%)               | 49.5  | 42.6  | 43.4  | 45.2  | 45.8  |
| Net margin (%)                     | 44.9  | 38.8  | 39.2  | 39.7  | 39.8  |
| ROE (%)                            | 39.8  | 26.2  | 28.9  | 30.5  | 31.1  |
| ROA (%)                            | 23.6  | 16.2  | 18.8  | 20.8  | 22.4  |
| Current ratio                      | 2.2   | 2.4   | 2.6   | 3.0   | 3.8   |
| Quick ratio                        | 1.9   | 2.1   | 2.3   | 2.7   | 3.3   |
| Cash ratio                         | 1.4   | 1.6   | 1.8   | 2.0   | 2.6   |
| Total debt/ equity(%)              | 27.6  | 31.0  | 32.2  | 34.6  | 35.4  |
| Net debt/ equity(%)                | 30.0  | 27.5  | 23.7  | 20.4  | 17.4  |
| Total liabilities/ total assets(%) | 40.4  | 37.0  | 34.0  | 30.1  | 26.5  |
|                                    |       |       |       |       |       |

Note: items may not sum up due to rounding Source(s): The Company, ABCI Securities estimates



### **Disclosures**

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#### Definition of equity rating

| Rating | Definition  |
|--------|---|
| Buy    | Stock return rate≥ Market return rate (~7%)                                 |
| Hold   | - Market return rate (~-7%) ≤ Stock return rate < Market return rate (~+7%) |
| Sell   | Stock return < - Market return (~-7%)                                       |

Stock return rate: expected percentage change of share price plus gross dividend yield over the next 12 months Market return rate: average market return rate since 2005 (HSI total return index 2005-23 averages at 7.4%)

Time horizon of share price target: 12-month

Stock rating, however, may vary from the stated framework due to factors including but not limited to: corporate governance, market capitalization, historical price volatility relative to corresponding benchmark index, average daily turnover of the stock relative to market capitalization of the stock, competitive advantages in corresponding industry, etc.

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